A Guide to Understanding Your Brokerage Account Statement



Introduction

Few documents allow you to monitor your financial activity as closely as your brokerage account statement. This report provides you with a snapshot of all relevant information regarding your portfolio. Whether tracking deposits or withdrawals, reviewing the performance of your annuities or simply keeping an eye on your debit card activity, your brokerage account statement acts as your financial diary.

The important nature of this statement makes it imperative that you are able to both navigate and understand this document. This guide will provide you with the steps necessary to review and familiarize yourself with your statement's features and benefits.

Note: The images appearing in this document are of statements viewed online.

Make a Powerful Choice: Adopt Electronic Delivery

Conservation of resources has become an important initiative across the globe. Support efforts to go green by choosing electronic delivery (eDelivery) of your brokerage account statements, trade confirmations and other eligible account communications. Available through a password-protected website, electronic delivery provides convenience and increased security over paper documents.

To establish an online account, go to NetXInvestor.com and click "Register." Enter the first three digits of your account and follow the instructions. Once enrolled, you will be able to view, download and print your account communications from just about any computer, all at your convenience. An email will notify you when communications are available to view, and you can change your delivery preferences at any time. Contact your investment professional if you have any questions about online access or need assistance enrolling in eDelivery.

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Consolidated
Account Summary

Your Financial Advisor: RICHARD REPRESENTATIVE Phone: (999) 999-9999 Primary Account Number: 999-99999 Investor Identification: 999999999999 Period Ending: 10/31/2020

JOHN Q. PUBLIC 1234 TOWNLINE STREET APT. #1234 SOMEWHERE, MA 00000-0000

Summary of Acc	ounts							
Description	Account Number	Name		or Year-End		ious Month % of Assets		t Month Value of Assets
Investment Account	999-999999	JOHN O PUBLIC	898.539.95	10.84%	848.214.85	10.84%	870.639.31	10.84%
III CALIFICIA PALOGIA		Joint Q Tobbic						
SEP Account	999-999999	JANE X PUBLIC	7,390,573.98	89.16%	6,976,645.39	89.16%	7,161,088.64	89.16%
Total			\$8,289,113,93	100 00%	\$7,824,860,24	100.00%	\$8.031.727.95	100 00%
1 Otal			\$8,289,113.93	100.00%	\$1,824,860.24	100.00%	38,031,727.95	100.00



•					
	Percent	Asset Type	Prior Year-End	Last Period	This Period
	1%	Cash, Money Funds, and Bank Deposits	82,891.14	78,248.60	80,317.28
$\overline{}$	15%	Fixed Income	1,243,367.09	1,173,729.04	1,204,759.19
	67%	Equities	5,553,706.33	5,242,656.36	5,381,257.73
	9%	Mutual Funds	746,020.25	704,237.42	722,855.52
	8%	Exchange-Traded Products	663.129.11	625,988.82	642,538.27
_	100%	Account Total (Pie Chart)	\$8,289,113.93	\$7,824,860.24	\$8,031,727.95

SAMPLE

SelectLink: Consolidated Account Summary Sections

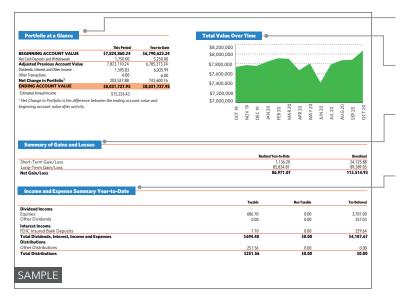
SelectLink is a complimentary service that allows you to link all of your accounts that share the same mailing address. SelectLink consolidates all of your household statements, prepares a summary cover page, and mails these documents to you in one package. To sign up for SelectLink, contact your advisor or financial organization.

Summary of Accounts

This section lists each of the linked accounts, including the account description, the account number and the registration of each account. The value of each account, the percentage of total assets for each account and the entire market value (or net worth) of all accounts included in the Consolidated Account Summary are also listed.

Asset Summary

Here you will find a summary of your portfolio holdings in linked accounts by asset class. The market value (based on prices as of the last day of the statement period) of each asset class and the percentage of the account it represents are displayed. The sum of market values for each asset class represents the net value of your portfolio. In addition, a pie chart will be displayed illustrating asset allocation if at least two asset classes equal 2.5 percent or greater of the total account value.



Portfolio at a Glance

The beginning and ending account values for the current statement period and an explanation of the changes in the value of all linked accounts appear here.

Total Value Over Time

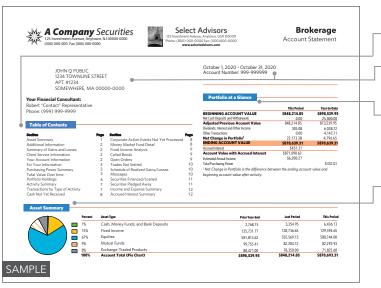
Total Value Over Time is a chart that displays a 13-month rolling view of the ending account values of all linked accounts.

Summary of Gains and Losses

For investors with gains and losses on their statements, information may be included here that displays a consolidated summary of unrealized and realized gains and losses for all linked accounts.

Income and Expense Summary

A year-to-date summary of dividends, interest, expenses or distributions posted for all linked accounts.



Account Statement Sections

Table of Contents

Find the page numbers of sections that are important to you.

Account Information

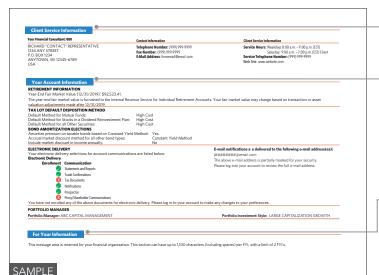
Your account number and the statement period appear on the top right. Your name and address appear on the top left.

Portfolio at a Glance

The beginning and ending account values for the current statement period and an explanation of the changes in the value of your account appear here. A summary of your account activity including cash deposits, cash withdrawals, dividends and interest, fees and changes in account value are also present.

Asset Summary

Here you will find a summary of your portfolio holdings by asset class. The market value (based on prices as of the last day of the statement period) of each asset class and the percentage of the account it represents are displayed; the sum of market values for each asset class represents the net value of your portfolio. A pie chart will also be displayed, illustrating asset allocation if at least two asset classes equal 2.5 percent or greater of the total account value.



Client Service Information

Specific information about your financial organization, such as your advisor's name and address, service hours and other information, will appear in this section.

Your Account Information

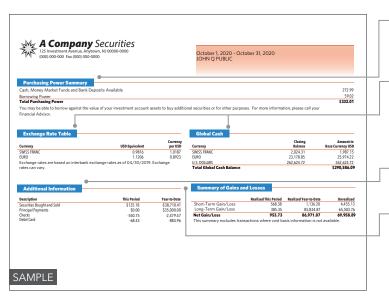
The default tax lots disposition methods for your account are displayed in this section. For information about all available methods, or to change your default selections, please consult your tax or financial advisor.

You will also find information regarding your e-delivery selections, investment objectives, interested parties that have received a copy of your statement, and any portfolio managers associated with the account.

For retirement accounts, your prior year-end fair market value is displayed in this section.

For Your Information

Important messages and notices from your financial organization, such as industry-related topics, regulatory announcements, and information regarding new solutions, will appear in this section.



Purchasing Power Summary

A breakdown of your total purchasing power, including a listing of your available cash and money market mutual funds, as well as your current borrowing power, appear here.

Exchange Rate Table and Global Cash

This section will only appear if there are non-USD securities and/or cash in your account. The Exchange Rate Table shows exchange rates—as of the statement date—for all currencies, or underlying securities, held in an account. Global Account Cash shows balances—as of the statement date—of all currencies held in the account and the U.S. dollar equivalent.

Additional Information

Additional information displays a summary of securities bought and sold, principal payments, check activity, debit card activity and withdrawals.

Summary of Gains and Losses

For investors with gains and losses on their statements, information may be included here that displays a summary of unrealized and realized gains and losses.

Portfolio Holdings		·							
Opening Date	Quantity	Account Number	Activity Ending	Opening Balance	Closing Balance	Accrued Income	Income This Year	30-Day Yiel	y Curre d Yie
CASH, MONEY FUNDS, A Cash Balance	IND BANK DEF	OSITS 1.00%	of Portfolio	110.00	86.00				
Money Market									
GENERAL MNY MKT FUND CL B 10/30/20	6 350 13	N/A	04/30/19		6.350.13	0.00	63.00	1.63%	1.63
Total Money Market	6,350.13	N/A	04/30/19	3,244.95 \$3,244.95	6,350.13 \$6,350.13	0.00	63.00 \$63.00	1.65%	1.63
TOTAL CASH, MONEY F	INDS AND DA	NIV DEDOCITE		\$3,244.95	\$6,436,13	\$0.00	\$63.00		
Date Acquired	Quantity	Unit Cost	Adjusted Cost Basis	Market Price	Market Value	Unrealized Gain/Loss	Accrued	Estimated Annual Income	
FIXED INCOME 15.00%		Maturity Data Se	oruence)						
UNITED STATES TREAS NTS 2.625% 05/15/21 B/E DTD 05/1 1ST CPN DTE 11/15/18 CPN PN NOV 15 Moody Rating AAA		N MAY 15 AND	Security Id	entifier: 999999999					
07/20/18	35,000.000	100.0600	35,020.96 Original Cost Basis:	100.6990 \$35,027.50	35,244.65	223.69	345.17	918.75	2.60
Total U.S. Treasury Secur	ities 35.000.000		35,020.96		\$35,244.65	\$223.69	\$345.17	\$918.75	
TOTAL FIXED INCOME	35,000.000		\$35,020.96		\$35,244.65	\$223.69	\$345.17	\$918.75	
Date Acquired	Quantity	Unit Cost	Cost Basis	Market Price	Market Value	Unrealized Gain/Loss		Estimated Annual Income	Estimate Yie
EQUITIES 67.00% of Por Common Stocks	tfolio								
ABC INC CL A Dividend Option: Cash				ity Identifier: XXX JSIP: 99999999					
03/18/15	60.000	553.7800	33,226.80	1,133.0700	67,984.20	34,757.40		399.24	
			\$33,226.80		\$67,984.20	\$34,757.40		\$399.24	
Total Common Stocks			\$33,226,80		\$67,984,20				



Portfolio Holdings

This section includes all positions held by the account. For investors with enhanced portfolio reporting, tax-lot information is provided for easy tracking of cost basis and gain and loss information. Monthly statements will include an expanded Portfolio Holdings section indicating dates acquired, original cost basis, current price and unrealized gains and losses for all current holdings. For bonds, the statement reflects both original and adjusted cost basis (adjusted for principal paydowns and any accretion or amortization on premium or discounted bonds).



October 1, 2020 - October 31, 2020 JOHN Q PUBLIC

Activity	Summary	(All amounts shown are in base currency)

	Credits This Period	Debits This Period	Net This Period	Credits Year-to-Date	Debits Year-to-Date	Net Year-to-Date
	Creato Into Feriou	Debits IIII3 I elisa	Met IIII I tiliva	Creato real to bate	Dedito resi-to-bate	met rear to out
Securities						
Securities Bought	0.00	-135.18	-135.18	0.00	-46,839.28	-46,839.28
Securities Sold	2,255.22	0.00	2,255.22	8,128.87	0.00	8,128.87
Total Securities	\$2,255.22	-\$135.18	\$2,120.04	\$8,128.87	-\$46,839.28	-\$38,710.41
Dividends and Interest	\$305.08	\$0.00	\$305.08	\$6,043.23	-\$4.51	\$6,038.72
Distributions	\$0.00	\$0.00	\$0.00	\$35,000.00	\$0.00	\$35,000.00
Fees	\$0.00	\$0.00	\$0.00	\$0.00	-\$4,142.71	-\$4,142.71
Cash						
Withdrawals	0.00	0.00	0.00	0.00	-35,000.00	-35,000.00
Deposits	0.00	0.00	0.00	10,000.00	0.00	10,000.00
Total Cash	\$0.00	\$0.00	\$0.00	\$10,000.00	-\$35,000.00	-\$25,000.00
Totals	\$2,560.30	-\$135.18	\$2,425.12	\$59,172.10	-\$85,986.50	-\$26,814.40

Transactions by Type of Activity

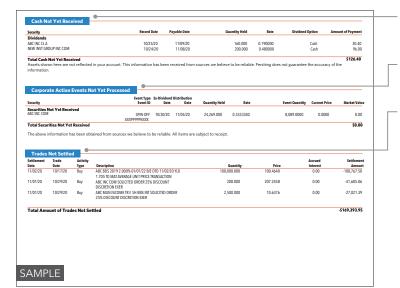
Process/ Tra	rade/							
Date Da		Activity Type	Description	Quantity	Price	Accrued Interest	Amount C	urrency
Securities B 10/16/20 10			ABC INC COM ALLOCATED ORDER YOUR BROKER ACTED AS AGENT	-5.000	451.0948		2,255.22	USD
10/25/20		REINVEST CASH INCOME XX	AGGRESSIVE GROWTH FUND PURCHD @ \$21.70000 RD 04/17 PD 10/25/20	6.230			-135.18	USD
Total Secur	rities B	ought and Sold				\$0.00	\$2,120.04	USD
Dividends a	and Inte	erest						
10/01/20		CASH DIVIDEND RECEIVED XXX	ABC INC COM RD 03/15 PD 04/01/19				71.55	USD
10/02/20		CASH DIVIDEND RECEIVED XX	490 SHRS INDEX FDS SMALL-CAP ETF RD 09/29 PD 10/02/20				233.53	USD
Total Divide	lends ar	nd Interest				\$0.00	\$305.08	USD
Total Valu	ue of T	ransactions				\$0.00	\$2,425.12	USD
The price a	and qu	antity displayed may have b	seen rounded. SAMPLE					

Activity Summary

All activity since the previous statement is listed for each account, including net amounts of all security transactions, income, deposits, withdrawals and opening and closing balances.

Transactions Section

All financial transactions since the last statement period are displayed in this section, and will be ordered by type of activity, date sequence or CUSIP (not shown). Your financial organization determines how this section appears on your statement. For more information, please consult your advisor.



Cash Not Yet Received

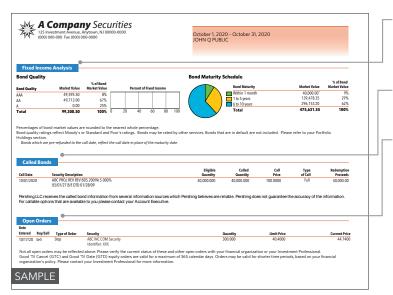
Pending payments for dividends, interest and other cash distributions not yet posted to your account are displayed here.

Corporate Action Events Not Yet Processed

Displays details of a corporate action event for securities not yet received or removed as of the current statement period.

Trades Not Settled

Pending trades that have not yet settled for your account are displayed here along with the transaction details for these trades.



Fixed Income Analysis

Here you will find a numerical and graphic breakdown of your fixed income securities as rated by Moody's Investor Service or Standard & Poor's, along with a maturity schedule of your bond investments. Negative values are not included in the pie chart.

Called Bonds

This section provides a list of bonds that have already been called, on a full or partial basis.

Open Orders

Orders that were not fully executed as of the close of business on the last day of the statement period are listed here. Limit and current price, as well as additional information for each security, are shown as of the statement date.

Money Market Fund Detail Activity Type Description Amount Balance Sweep Money Market Fund GENERAL MNY MKT FUND CL B Current Yield: 1.63% Activity Ending: 10/31/20 Opening Balance 3.244.95 3.244.95 10/01/20 Deposit MONEY FUND PURCHASE 2 273 27 5 518 22 MONEY FUND PURCHASE 5,541.83 Denosit 23.61 Deposit 808.30 6.350.13 \$6,350.13 Closing Balance \$6,350.13 **Total All Money Market Funds** Schedule of Realized Gains and Losses Current Period Realized Description Disposition Method / Transactio Gain/Loss Short Term ABC INC COM First In First Out / SELI 52,000 5.435.70 Security Identifier: 999999999 5.513.32 5.435.70 77.62 Total Short Term Long Term ARC INC COM First In First Out / SELL 70 000 4 784 02 2 694 67 10/30/20 11/06/15 Covered 7 478 69 Security Identifier: 999999999 Total Long Term 7.478.69 4.784.02 2.694.67 Total Short and Long Term 12,992,01 10,219,72 2.772.29 Additional messages can be added in this section. Statement messages can have up to 6,000 characters (including spaces)

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Money Market Fund Detail

Here you will find the opening and closing balances, as well as daily money market mutual fund activity presented in date sequence. If you hold more than one money market mutual fund, each fund's activity is listed separately.

Schedule of Realized Gains and Losses

For investors with enhanced portfolio reporting, information regarding cost basis and realized gains and losses on closed positions (as of the trade date) for the current statement period or year-to-date is listed here. Buy transactions, sell transactions, instruments that mature and option expirations are displayed, among other transaction types. Also, as a result of IRS cost basis reporting requirements, the cost basis method, or tax lot disposition method used, will appear.

Messages

Allows your financial organization and Pershing to display messages in this section of up to 6,000 characters, including spaces.



Securities Financed/Loaned

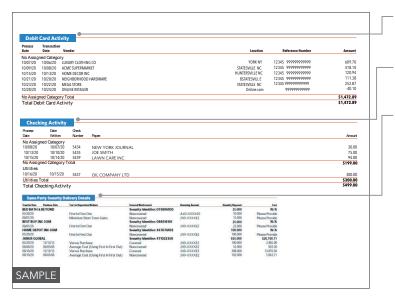
Displays information on securities that have been financed on margin or loaned out.

Securities Pledged Away

Displays the description, quantity and amount of securities that are pledged away.

Total Value Over Time

Total Value Over Time is a chart that displays a 13-month rolling view of the ending account values on a statement.



Debit Card Activity

Displays all debit card activity posted during the current statement period, for cash management accounts.

Checking Activity

Displays all checking activity posted during the current statement period, for cash management accounts.

Same Party Security Delivery Details

The Same Party Security Delivery Details section will display first-party journal transactions that include securities. The details of all applicable security transfers that were made within the statement period are displayed in this section. This includes the security description, transfer and purchase dates, tax lot disposition method, designation, the receiving account number, quantity disposed and cost basis.



October 1, 2020 - October 31, 2020 JOHN O PUBLIC

	Curre	Current Period		to-Date
	Taxable	Non Taxable	Taxable	Non Taxable
Dividend Income				
Equities	207.90	0.00	2,298.73	0.00
Money Market	6.40	0.00	63.00	0.00
Interest Income				
Bond Interest	1,168.32	1,569.44	3,231.50	3,428.65
Credit Interest	18.41	0.00	450.00	0.00
Expenses				
Withholding Taxes	-10.76	0.00	0.00	-4.51
Total Dividends, Interest, Income and Expenses	\$1,390.27	\$1,569.44	\$6,043.23	-\$3,424.14
Distributions				
Long - Term Capital Gain Distributions	0.00	0.00	294.80	0.00
Alternative Investments	0.00	0.00	0.00	4,891.75
Total Distributions	\$0.00	\$0.00	\$294.80	\$4,891,75

Accured interest Summary				
	Cum	Current Period		to-Date
	Taxable	Hon Taxable	Taxable	Non Taxable
Accrued Interest Paid				
Corporate Bond	-9,829.86	0.00	-9,829.86	0.00
U.S. Treasury Bond	-32,539,80	0.00	-32,539,80	0.00
Municipal Bond	0.00	-147.78	0.00	-147.78
Asset Backed Securities	-9,167.09	0.00	-9,167.09	0.00
Total Accrued Interest Paid	-\$51,536.75	·\$147.78	-\$51,536.75	-\$147.78

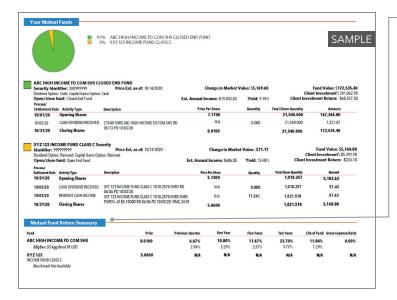
SAMPLE

Income and Expense Summary

A summary of dividends, interest, expenses or distributions posted during the current statement period and year-to-date totals are posted here. For your convenience, the income or expense is summarized by type.

Accrued Interest Summary

The accrued interest paid or received, resulting from the purchase or sale of fixed income securities that occurred during the current statement period and year-to-date, appears here.



Mutual Fund Sections

The optional Mutual Fund sections are an alternative method of displaying information on Mutual Funds held in your account. In addition to separating holding information and transactions by fund, a performance return summary with benchmark data and sales charges/gross expense ratios will also display.



October 1, 2020 - October 31, 2020 JOHN Q PUBLIC

\$140,794.65

Annuities

Quantity	Description	Market Price	Market Value	Total Premium	% Allocation
Variable Annuit	ies				
ABC LIFE INS CO	USA				
ABC VENTURE III					
	: 9999999 Security Identifier: 999999999				
1,970.862	MANAGED VOL GRW PORT	23.4217	46,160.85		32.78%
1,819.106	CAP APPREC VALUE	26.5760	48,344.57		34.33%
2,455.781	LS GROWTH PORTFOLIO	18.8491	46,289.23		32.87%
Total ABC VENTURE	III ANNUITY Valuation as of 05/30/19		\$140,794.65 \$80,000.		
Total of All Variable Annuities			\$140,794.65	\$80,000.00	

Total of All Annuities Pending Annuities

_				
Transaction Date	Activity Type	Description	Investment Amount	Security Identifier
XYZ SELECT 5				
10/16/20	1035 EXCHANGE NEW	XYZ SELECT 5	45,184.6600	999999999
Total XYZ SELECT	5		\$45,184.66	
Total of All Pending Annuities			\$45,184.66	

SAMPLE

– Annuities / Pending Annuities

Display information on annuities linked to the account.

Retirement Account Transactions Distributions -\$2 664 78 \$2,664.78 -\$2,703,03 Total Distributions Federal Tax Withheld on Distribution Normal -532.96 \$532.96 -\$532.96 -\$540.61 Total Federal Tax Withheld Total Tax Withheld on Distributions -\$532.96 -\$532.96

NOTE: The amounts shown in the Year-to-Date columns are aggregate amounts of all transactions conducted for a particular transaction type.

Client Account Beneficiary Information			
Beneficiary Name	Primary/Contingent	Relationship to Account Holder(s)	Allocation Percent
JANE X PUBLIC	PRIMARY	SPOUSE	100.00
JOE X PUBLIC	CONTINGENT	SON	100.00
Disclosures and Other Information:			

The beneficiary information displayed is a summary of information you have provided and should accurately reflect the most recent beneficiary information received. An agreement you executed to designed any beneficiaries displayed controls distribution to such prefix. If difference see the theven information here, and the signed beneficiary agreement, the agreement will control. Please contact your Financial Consultant to update your beneficiary information if necessary or to review more detailed information concerning your designations.

Retirement Account Transactions

If you have a retirement account for which Pershing serves as the custodian or servicing agent, this section provides information for the current statement period and year-to-date. Specific contribution and distribution transactions are displayed by type. Total contributions and distributions, as well as federal and state taxes withheld, are displayed for the various retirement account types. For tax reporting requirements, the year-to-date totals are also featured along with the previous tax year's activity.

_ Client Account Beneficiary Information

Displays the details of the beneficiaries for the account.

Columns: Name, Primary/Contingent, Relationship to the account holder(s), Allocation Percent.

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October 1, 2020 - October 31, 2020 JOHN Q PUBLIC

Required Minimum Distribution Summary

	Calculated Amount
Prior Year-end Fair Market Value ("FMV"):	\$39,438.76
Calculation Factor: Participant DOB: 06/1934 Beneficiary DOB: 00/0000 Beneficiary Relationship: MULTIPLE Amount	14.8
Required to be Withdrawn for 2020:	\$2,664.78
Amount Withdrawn Year to Date:	\$2,664.78
The Remaining Amount You Are Required to Withdraw for 2020:	\$0.00

Disclaimers and Other Important Information Regarding Your Required Minimum Distribution Summary

You appear to have satisfied your annual required minimum distribution (RMD) from your retirement account. Please verify this calculation with your tax professional, as there may be other information that could impact your required minimum distribution.

According to our records, you are required under federal tals law to take an annual minimum distribution from your retirement account. Required minimum distributions (RMOD) usually begin in they sarry users eith the age of 22 and is calculated by dividing your yearer end in merit ender solve by a factor determined by the intental Revenue Service (SEV he year you turn 72, the first RMC payment can be delayed until April 1" of the year following they ser in which they first RMC payment can be delayed until April 1" of the year following they ser in which you furn 7.2 fee all subsequent years, including they ser in which the first RMO was paid of the part of th

Required Minimum Distribution Summary

If you are age 72 or older by the end of the calendar year and have a retirement account for which Pershing serves as the custodian or servicing agent, this section will appear. It displays the prior year-end fair market value, the calculation factor, the Internal Revenue Service required minimum distribution amount for the current year, the amount withdrawn year-to-date for the current year and the remaining amount to be withdrawn for the current year.

Note: Pershing does not offer tax or legal advice. Please consult your tax advisor concerning the impact of this change on your specific circumstances.

Additional Information

Your brokerage account statement is a vital tool in managing your financial stability, and we encourage you to review it whenever possible. Your personal statement will include only the sections that are relevant to your accounts and may not include all of the sections described in this guide. This particular sample brokerage account statement is designed to reflect a large number of potential situations. It is not intended to recommend any specific security or asset allocation.

Please use this guide to assist you in navigating this important document. If you have any questions or comments, contact your advisor or financial organization.

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